

RJ REYNOLDS

TOBACCO COMPANY

*Emailed
J.L. (8/28)*
COPY

S. R. MacLEOD
Region Operations Mgr

150 Lawrence Bell Drive
Suite #108

Williamsville, NY 14221
(716) 634-9232
Fax (716) 634-3145

August 27, 1996

RJR Account #375878
P. Cox
McLANE-NORTHEAST

October Promotion (#601934): Salem B2G2F

Dear Paul:

Salem B1G1F product in quantities listed below, as well as **128** SKUs of B2G2F sleeves (item #517322), have been ordered to pack and ship this promotion to your participating retail accounts. Due to the small quantities involved, I have scheduled product and sleeves to be shipped direct to McLane NE. Please let me know as soon as possible if you want the sleeves shipped to Consolidated Industries, rather than McLane.

<u>UPC Code</u>	<u>SALEM STYLE</u>	<u>#/ (6M) Cases B1G1F Product</u>
12300-23597	<i>King</i>	9
12300-23650	<i>100</i>	9
12300-23651	<i>Light</i>	9
12300-23652	<i>Light 100</i>	8

Product / Sleeves Arrival:

¹⁷
September 23, 1996

Ship Date to Retail:

Week of: September 30, 1996

Item #517322 (Sleeves for Display Assembly)

SKU CUBE:

1.3380

SKU WT (w/o Product):

3.0000 lbs

Retail Sales Offer per Sku:

20 units

51862 0133

-2-
B2G2F
McLane NE

Billing per Sku:

4 Full Price Cartons

EFT \$ Amount:

\$3,198.76

(State Breakdown:

16 Cases NY \$1,670.75

16 Cases NJ \$1,286.75

3 Cases PA \$241.26)

PQ Numbers

Sleeves:

PO #ER0091-02

Product:

NJ

PO #ER0091-01 - 9/17

NY

PO #ER0097-01 - 9/17

PA

PO #ER0098-01 - 9/17

Promotion Description: Utilize self-contained shipper. Shipper has 20 buy-2-get-2 free sleeves; two (2) buy-1-Get-1-Free pre-banded units should be placed into the sleeve.

SHIP NUMBER OF DISPLAYS AS INDICATED ON THE ATTACHED CUSTOMER LIST

SEE 'WHOLESALE PACKING INSTRUCTIONS'

RJR will reimburse you \$28.00 per live 12M case for all displays packed and shipped to retail on a timely basis. This equates to \$252.00 (9 cases @ \$28.00).

If you have any questions, please contact me. As always, thanks for your assistance in the marketing of our products.

Sincerely,

Judy

J. Campbell

Promotions Coordinator

/jc

cc: RJR: DK / SS

R. Moore / McLane

Note to RJR Manager:

Upon verification of shipment to retail, notify Judy (#1610) for payment distribution to account.

McLANE-NORTHEAST (#375878): CIGARETTE DISPLAYS BY STATE

McLANE NE

OCTOBER PARTNERS: SALEM B2G2F #601934

CHAIN NAME	NO. OF STORES	DISPLAY UNITS TO SHIP TO EACH ACCOUNT	TOTAL # DISPLAYS	NUMBER OF DISPLAYS PER GROUP PER STATE												
				CT	DE	MA	MD	ME	NH	NJ	NY	OH	PA	RI	VT	
A-PLUS/ ATLANTIC/ A-MART/ SUNOCO	39	Per List	76		2					18	4		52			
COASTAL MART	9	2	18							18						
DAIRY MART	2	1	2	1							1					
HESS MART / STATION	6	Per List	9							7	2					
MOBIL	18	1	18	1						9	5		3			
INDEPENDENTS (& SMALL CHAINS)	4	Per List	5				1			4						
TOTALS	78		128	2	2	0	1	0	0	56	12	0	55	0	0	

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August 28, 1996

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150 Lawrence Bell Drive
Suite #108

Williamsville, NY 14221
(716) 634-9232
Fax (716) 634-3145

STATE STAMPING

McLANE NE

#375878

BY STATE: NO./CARTONS TO STAMP							'B1G1F'
SALEM B2G2E	CT	DE	MD	NJ	NY	PA	
King	4	4	2	112	24	110	
100	4	4	2	112	24	110	
Light	4	4	2	112	24	110	
Lt 100	4	4	2	112	24	110	

8/28/96
STAMPING.DOC

51862 0136

WHOLESALE PACKING INSTRUCTIONS

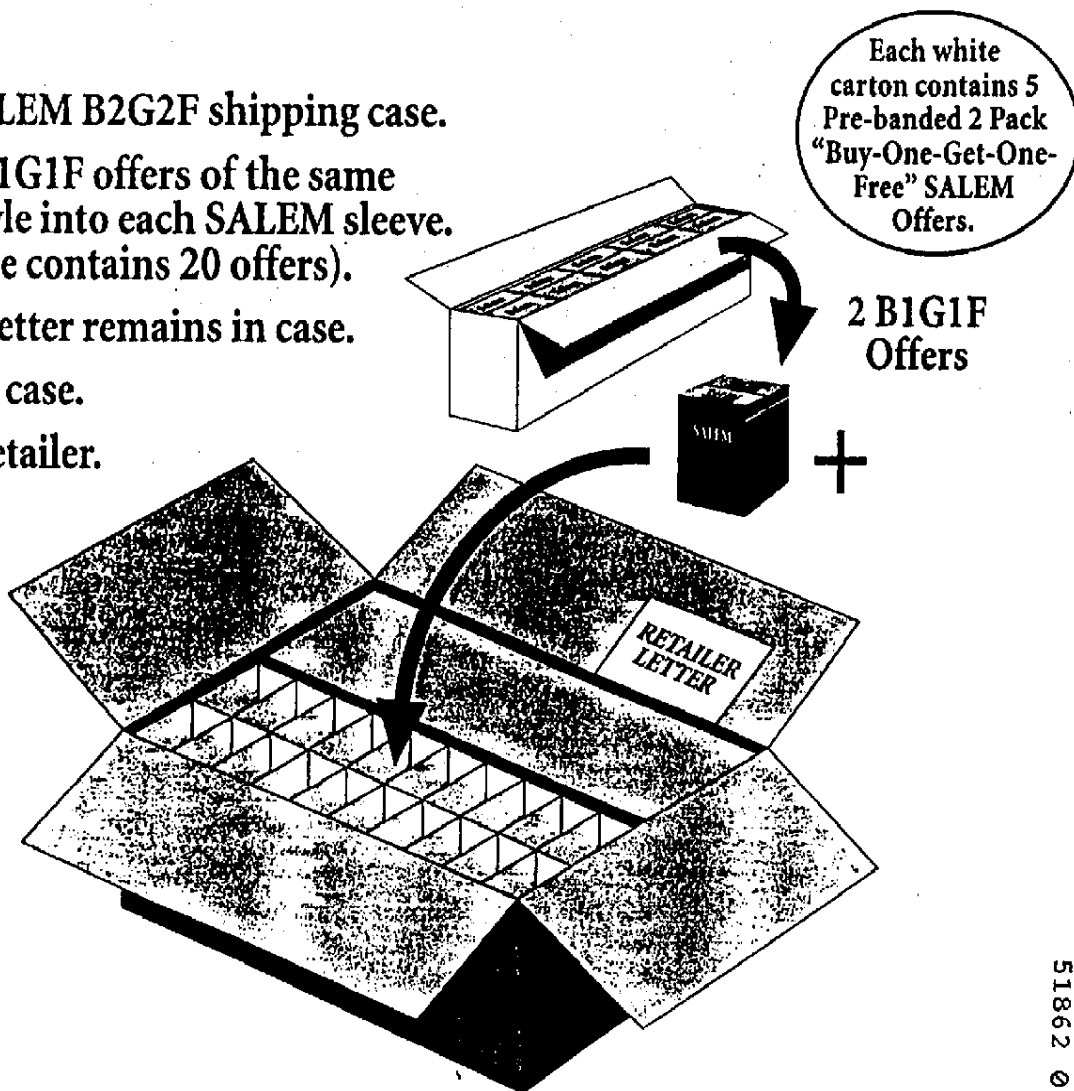
VALUE-ADDED PROMOTIONS—4TH QTR. '96

October SALEM Partners B2G2F (Buy 2 Packs Get 2 Packs Free)

(NY Metro, Philadelphia, Pittsburgh, Atlanta, Florida, Dallas, Richmond, Chicago, Detroit & St. Louis Regions ONLY)

STEPS

1. Open SALEM B2G2F shipping case.
2. Place 2 B1G1F offers of the same brand style into each SALEM sleeve. (Each case contains 20 offers).
3. Retailer letter remains in case.
4. Close the case.
5. Ship to retailer.



Item: #517322

Description: SALEM October B2G2F Sleeves w/POS

Brand Style	King	100	Light	LT 100	X	X
Number of Cartons	1	1	1	1	X	X

51862 0137

WHOLESALE : 375878 MCLANE NORTHEAST CORP. <DIRECT>
 TEMPLATE : 601934 610-00 SAL OCT B2G2F
 TEMPLATE SEQ : 0031
 SALES LEVEL : 16XXXX

Sorted by Chain ID #

TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	QTY	TAX	CHAIN-ID	SUPPLIER	VAP WHSLR DESC
132202	132221	634417	AMOCO SEABROOK	9501 LANHAM SEVER	SEABROOK	MD	20706	1			916601	375878 MCLANE
133001	133022	771672	KRAUSZERS #90	OLD ROUTE 22	CLINTON	NJ	08809	2				375878 MCLANE
122604	122623	668662	RIVERSIDE SQUARE FO	2 RIVERSIDE SQUAR	BLOOMINGDALE	NJ	07403	1				375878 MCLANE
133004	133022	402506	KRAUSZERS #449	203 MAIN ST	FLEMINGTON	NJ	08822	1			027185	375878 MCLANE
122208	122222	820041	DAIRY MART 1615	528 MAIN ST	WEST HAVEN	CT	06516	1		0205-0100	037655	375878 MCLANE
122111	122225	179821	DAIRY MART 6689	ROUTE 303	VALLEY COTTAGE	NY	10989	1		0205-0100	012591	375878 MCLANE
122613	122625	642874	HESS STATION #30263	247 PARK AVE	NEWARK	NJ	07107	1		0353-0200	1743	375878 MCLANE
122308	122325	779781	HESS STATION #32336	4000 HEMPSTEAD TP	FARMINGDALE	NY	11735	1	NYS	0353-0200		375878 MCLANE
122904	122327	603244	HESS STATION #32495	1129 HEMPSTEAD	FRANKLIN SQUAR	NY	11010	1	NYS	0353-0200	3386	375878 MCLANE
122102	122226	087885	HESS MART #30242	ROUTE 46 EAST	LODI	NJ	07644	2	NJS	0353-0300	601344	375878 MCLANE
133001	133022	639608	HESS MART #30300	303 MEMORIAL PKY	PHILLIPSBURG	NJ	08865	2		0353-0300	601369	375878 MCLANE
133008	133025	558169	HESS MART #30314	66 ROUTE 46 EAST	MOUNTAIN LAKES	NJ	07046	2	NJS	0353-0300	601377	375878 MCLANE
133202	133227	610057	A-PLUS #50368	LANCASTER & ABERD	WAYNE	PA	19087	2		0362-0101	048439	375878 MCLANE
133206	133223	670474	SHANLAM INC	7965 VERREE RD	PHILADELPHIA	PA	19111	1		0362-0101	048421	375878 MCLANE
132607	132622	627802	SUNOCO A-PLUS	2200 EDMONT AVE	CHESTER	PA	19013	2		0362-0101	097691	375878 MCLANE
133207	133224	423239	APLUS 7407	5901 WISSAHICKON	PHILADELPHIA	PA	19144	2		0362-0101		375878 MCLANE
132604	132625	665055	SUNOCO A-PLUS	1201 N DUPONT HWY	NEW CASTLE	DE	19720	1		0362-0105	976750	375878 MCLANE
132605	132627	512113	SUNOCO FOOD MRT.500	837 N DUPONT HWY	DOVER	DE	19901	1		0362-0105	96974	375878 MCLANE
133202	132624	307190	SUNOCO MINI MT.#702	714 N LANSLOWNE A	DREXEL HILL	PA	19026	2		0362-0105	097543	375878 MCLANE
122304	122330	584406	SUNOCO CO-OP #7053	885 JOHNSON AVE	RONKONKOMA	NY	11779	2		0362-0201	98285	375878 MCLANE
132607	132622	509837	ATLANTIC 7495	PROVIDENCE & KIRK	MEDIA	PA	19063	3		0362-0201	042671	375878 MCLANE
133208	133228	502666	A-PLUS 7488	580 EASTON RD	WARRINGTON	PA	18976	2	PEN	0362-0201	043125	375878 MCLANE
133208	133230	452469	SUNOCO A PLUS #7322	1405 WELSH RD	NORTH WALES	PA	19454	2	PEN	0362-0201	043059	375878 MCLANE
132607	132624	779500	APLUS/SUN COOP 7392	CHESTER PIKE & CA	SHARON HILL	PA	19079	2		0362-0201	042663	375878 MCLANE
132607	132622	568701	A-PLUS #4393	401 LINCOLN AVE	PROSPECT PARK	PA	19076	2		0362-0201	043455	375878 MCLANE
133203	133224	268526	A-PLUS COOP 7401	209 TOWNSHIP LINE	ELKINS PARK	PA	19117	2	PEN	0362-0201	043174	375878 MCLANE
133204	133226	776722	A-PLUS #7310	2926 EASTON AVE	BUTZTOWN	PA	18017	2	PEN	0362-0201	040980	375878 MCLANE
133204	133221	618178	A PLUS #7304	3131 W TILGHMAN S	ALLENTOWN	PA	18104	2		0362-0201	43612	375878 MCLANE
133204	133221	183598	A-PLUS #7309	1201 W HAMILTON S	ALLENTOWN	PA	18102	2	PEN	0362-0201	040709	375878 MCLANE
133407	133429	634056	A-PLUS MINI 7404	2100 E ALLEGHENY	PHILADELPHIA	PA	19134	2	PEN	0362-0201	040923	375878 MCLANE
133205	133229	378518	A-PLUS COOP 7403	88 NUTT RD	PHOENIXVILLE	PA	19460	2		0362-0201	043000	375878 MCLANE
133205	133229	510720	APLUS/SUN COOP 7393	1257 N CHARLOTTE	POTTSTOWN	PA	19464	2	PEN	0362-0201	042820	375878 MCLANE
133205	133230	277587	APLUS/SUN COOP 4010	RT. 363 & SUMNEYT	LANSDALE	PA	19446	2	PEN	0362-0201	040758	375878 MCLANE
133206	133223	666052	APLUS COOP 7505	5801 E. ROOSEVELT	PHILADELPHIA	PA	19149	2		0362-0201	44750	375878 MCLANE
133202	133227	597670	SUNOCO-APLUS #7300	1 E CITY AVE	BALA CYNWYD	PA	19004	2		0362-0201	042010	375878 MCLANE
133202	133227	090409	APLUS COOP 7494	RT. 202 & WARNER	KING OF PRUSS	PA	19406	2	PEN	0362-0201	041202	375878 MCLANE
133409	133427	393478	APLUS MINI 7335	2201 WALNUT ST	PHILADELPHIA	PA	19103	2		0362-0201	041210	375878 MCLANE
133409	133429	778778	APLUS/SUN COOP 7349	2308 FAIRMONT AVE	PHILADELPHIA	PA	19130	2	PEN	0362-0201	040857	375878 MCLANE
133003	133025	583125	SUNOCO MART #7047	299 E HANOVER AVE	MORRISTOWN	NJ	07960	2		0362-0204	98343	375878 MCLANE
133407	133429	385953	SUNOCO COOP #7405	3670 RICHMOND ST	PHILADELPHIA	PA	19134	2	PEN	0362-0205	042580	375878 MCLANE
133204	133221	521734	SUNOCO GAS NO 7087	RURAL ROUTE 3 AND	WESCOVILLE	PA	18106	2		0362-0205	018309	375878 MCLANE
133202	133227	455878	SUNOCO COOP 7084	4.7 MI W OF EX25	KING OF PRUSS	PA	19406	2		0362-0205	018275	375878 MCLANE

535552

PARTNER VAP TEMPLATE LISTING

96-08-23 09:49 AM

PAGE: 2

WHOLESALE : 375878 MCLANE NORTHEAST CORP. <DIRECT>
 TEMPLATE : 601934 610-00 SAL OCT B2G2F
 TEMPLATE SEQ : 0031
 SALES LEVEL : 16XXXX

TRFR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	QTY	TAX	CHAIN-ID	SUPPLIER	WHSLR DESC
133004	133026	484386	SUNOCO #7011	MOLLY PITCHER	CRANBURY	NJ	08512	2	0362-0206	096560	375878 MCLANE	
133005	133024	470923	SUNOCO CO-OP #7013	THOMAS EDISON SER	WOODBURGE	NJ	07095	2	0362-0206	096586	375878 MCLANE	
133007	133029	480342	SUNOCO #7012	JOYCE KIMMER SERV	EAST BRUNSWICK	NJ	08816	2	0362-0206	096578	375878 MCLANE	
133401	133425	413293	SUNOCO #7008	RD #2, HARTFORD R	MOUNT LAUREL	NJ	08054	2	0362-0206	096537	375878 MCLANE	
133404	133425	483398	SUNOCO #7007	KRESSON & HO JO	CHEERY HILL	NJ	08034	2	0362-0206	096529	375878 MCLANE	
133405	133420	486342	SUNOCO GAS PLUS 702	5.4 MILEPOST	PENNS GROVE	NJ	08069	2	0362-0206	096511	375878 MCLANE	
122308	122320	626430	A PLUS MINI MKT 709	118 NEWBRIDGE RD	HICKSVILLE	NJ	07094	2	0362-0206	96610	375878 MCLANE	
122209	122221	675461	MOBIL OILAKE	2775 NICHOLS AVE	TRUMBULL	CT	06611	1	0975-0000	98855	375878 MCLANE	
122614	122626	341307	MOBIL OIL #15BPH	671 WYCKOFF AVE	WYCKOFF	NJ	07481	1	0975-0000	375878 MCLANE		
133002	133023	386779	MOBIL MART #15-A11	2131 HWY. 35	HOLMDEL	NJ	07733	1	0975-0000	375878 MCLANE		
133003	133028	372972	MOBIL 15AT2	1039 VALLEY RD	STIRLING	NJ	07980	1	0975-0000	375878 MCLANE		
133004	133026	040879	MOBIL MART #15532	PENNINGTON CIR/RT	PENNINGTON	NJ	08534	1	0975-0000	4533254	375878 MCLANE	
133004	133026	594274	MOBIL #150HN	3513 US HIGHWAY 1	PRINCETON	NJ	08540	1	0975-0000	926162	375878 MCLANE	
133006	133020	469893	MOBIL MART #15BPM	5725 BERKSHIRE RO	MILTON	NJ	07438	1	0975-0000	375878 MCLANE		
133401	133425	394691	MOBIL MART 15A0H	3237 STATE HWY #3	MOUNT LAUREL	NJ	08054	1	0975-0000	375878 MCLANE		
133402	133422	482685	MOBIL MART #15013	700 ROUTE 37 W	TOMS RIVER	NJ	08755	1	0975-0000	375878 MCLANE		
133403	133426	964541	MOBIL #15EVA	6101 BLACK HORSE	PLEASANTVILLE	NJ	08232	1	0975-0000	926097	375878 MCLANE	
122206	122223	550578	MOBIL OIL #17NSB	174 WESTCHESTER A	WHITE PLAINS	NY	10601	1	0975-0000	480905	375878 MCLANE	
122906	122328	685219	MOBIL #17XMA	605 BURNSIDE AVE	INWOOD	NY	11966	1	0975-0000	375878 MCLANE		
122303	122321	030370	MOBIL 17AVO	RTE. 38 & N. SEA	SOUTHAMPTON	NY	11949	1	0975-0000	375878 MCLANE		
122306	122323	690387	MOBIL 17VB6	360 WHEELER RD	HAUPPAUGE	NY	11788	1	0975-0000	460048	375878 MCLANE	
133201	133225	520553	MOBIL 16VC	3601 BRISTOL RD	BENSALEM	PA	19020	1	0975-0000	375878 MCLANE		
133202	133227	126936	MOBIL #16710	1 FRONT ST	CONSHOHOCKEN	PA	19428	1	0975-0000	375878 MCLANE		
133208	133230	711655	MOBIL 16-P10	913 BETHLEHEM PIK	NORTH WALES	PA	19454	1	0975-0000	375878 MCLANE		
133403	133421	478393	COASTAL MART #7232	56 W MAPLE AVE	CEDARVILLE	NJ	08311	2	1906-1404	034512	375878 MCLANE	
133404	133421	478391	COASTAL MART #7231	101 BRIDGESTON-PAI	FAIRTON	NJ	08320	2	1906-1404	034504	375878 MCLANE	
133404	133423	564987	COASTAL MART #7222	544 S. BROADWAY	DEEPWATER	NJ	08023	2	1906-1404	034405	375878 MCLANE	
133404	133423	565015	COASTAL MART #7224	RR 4 BOX 30	WOODSTOWN	NJ	08098	2	1906-1404	034413	375878 MCLANE	
133404	133423	565143	COASTAL MART #7223	RT. 40 & KINGS HW	SHARPTOWN	NJ	08098	2	1906-1404	034207	375878 MCLANE	
133404	133423	565105	COASTAL MART #7201	EAST FRONT & MAIN	ELMER	NJ	08318	2	1906-1404	034355	375878 MCLANE	
133404	133423	565137	COASTAL MART #7217	61 MARKET ST	SALEM	NJ	08079	2	1906-1404	034348	375878 MCLANE	
133404	133423	565137	COASTAL MART #7216	419 E BROADWAY	SALEM	NJ	08079	2	1906-1404	034454	375878 MCLANE	
133404	133423	564991	COASTAL MART #7227	406 N BROAD ST	WOODBURY	NJ	08096	2	1906-1404	034454	375878 MCLANE	

PAGE BREAK TOTAL ACCOUNTS

78

TOTAL QUANTITY

128

TEMPLATE TOTAL ACCOUNTS

78

TOTAL QUANTITY

128

***** END OF REPORT FOR PROMOTION 601934 *****

51862 0139

WHOLESALER : 375878 MCLANE NORTHEAST CORP. <DIRECT>
 TEMPLATE : 601934 610-00 SAL OCT B2G2F
 TEMPLATE SEQ : 0031
 SALES LEVEL : 16XXXX

Sorted By State

TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	QTY	TAX	CHAIN-ID	SUPPLIER	VAP WHLR DESC
122209	122221	675461	MOBIL 01AXE	2775 NICHOLS AVE	TRUMBULL	CT	06611	1		0975-0000		
122208	122222	820041	DAIRY MART 1615	528 MAIN ST	WEST HAVEN	CT	06516	1		0205-0100	037655	375878 MCLANE
132604	132625	665055	SUNOCO A-PLUS	1201 N DUPONT HWY	NEW CASTLE	DE	19720	1		0362-0105	976750	375878 MCLANE
132605	132627	512113	SUNOCO FOOD MRT.500	837 N DUPONT HWY	DOVER	DE	19901	1		0362-0105	96974	375878 MCLANE
132202	132221	634417	AMOCO SEABROOK	9501 LANHAM SEVER	SEABROOK	MD	20706	1			916601	375878 MCLANE
122614	122626	341307	MOBIL OIL #15BFH	671 WYCKOFF AVE	WYCKOFF	NJ	07481	1		0975-0000		375878 MCLANE
133001	133022	771672	KRAUSZERS #90	OLD ROUTE 22	CLINTON	NJ	08809	2				375878 MCLANE
133401	133425	413293	SUNOCO #7008	RD #2, HARTFORD R	MOUNT LAUREL	NJ	08054	2		0362-0206	096537	375878 MCLANE
133401	133425	413282	SUNOCO #7007	KRESSON & HO JO	CHERRY HILL	NJ	08034	2		0362-0206	096529	375878 MCLANE
133404		483398	SUNOCO #7006	5.4 MILEPOST	PENNS GROVE	NJ	08069	2		0362-0206	096511	375878 MCLANE
133405	133420	486342	SUNOCO GAS PLUS 702	RT 537 & 526	JACKSON	NJ	08527	2		0362-0206	098301	375878 MCLANE
133003	133025	583125	SUNOCO MART #7047	299 E HANOVER AVE	MORRISTOWN	NJ	07960	2		0362-0204	98343	375878 MCLANE
133004	133026	484386	SUNOCO #7011	MOLLY PITCHER	CRANBURY	NJ	08512	2		0362-0206	096560	375878 MCLANE
133005	133024	470923	SUNOCO CO-OP #7013	THOMAS EDISON SER	WOODBURIDGE	NJ	07095	2		0362-0206	096586	375878 MCLANE
133007	133029	480342	SUNOCO #7012	JOYCE KILMER SERV	EAST BRUNSWICK	NJ	08816	2		0362-0206	096578	375878 MCLANE
122604	122623	668662	RIVERSIDE SQUARE FO	2 RIVERSIDE SQUAR	BLOOMINGDALE	NJ	07403	1				375878 MCLANE
133004	133022	402506	KRAUSZERS #449	203 MAIN ST	FLEMINGTON	NJ	08822	1			027185	375878 MCLANE
122102	122226	087885	HESS MART #30242	ROUTE 46 EAST	LODI	NJ	07644	2	NJS	0353-0300	601344	375878 MCLANE
133001	133022	639608	HESS MART #30300	303 MEMORIAL PKY	PHILLIPSBURG	NJ	08865	2		0353-0300	601369	375878 MCLANE
133008	133025	558169	HESS MART #30314	66 ROUTE 46 EAST	MOUNTAIN LAKES	NJ	07046	2	NJS	0353-0300	601377	375878 MCLANE
133401	133425	394691	MOBIL MART 15AQH	3237 STATE HWY #3	MOUNT LAUREL	NJ	08054	1		0975-0000		375878 MCLANE
133402	133422	482685	MOBIL MART #15G13	700 ROUTE 37 W	TOMS RIVER	NJ	08755	1		0975-0000		375878 MCLANE
133403	133426	964541	MOBIL #15EVA	6101 BLACK HORSE	PLEASANTVILLE	NJ	08232	1		0975-0000	926097	375878 MCLANE
133403	133421	478393	COASTAL MART #7232	56 W MAPLE AVE	CEDARVILLE	NJ	08311	2		1906-1404	034512	375878 MCLANE
133404	133421	478391	COASTAL MART #7231	101 BRIDGETON-FAI	FAIRTON	NJ	08320	2		1906-1404	034504	375878 MCLANE
133404	133423	564987	COASTAL MART #7222	544 S. BROADWAY	DEEPWATER	NJ	08023	2		1906-1404	034405	375878 MCLANE
133404	133423	565015	COASTAL MART #7224	RR 4 BOX 30	WOODSTOWN	NJ	08098	2		1906-1404	034421	375878 MCLANE
133404	133423	565143	COASTAL MART #7223	RT. 40 & KINGS HW	SHARPTOWN	NJ	08098	2		1906-1404	034413	375878 MCLANE
133404	133423	565105	COASTAL MART #7201	EAST FRONT & MAIN	ELMER	NJ	08318	2		1906-1404	034207	375878 MCLANE
133404	133423	393988	COASTAL MART #7217	61 MARKET ST	SALEM	NJ	08079	2		1906-1404	034355	375878 MCLANE
133404	133423	565137	COASTAL MART #7216	419 E BROADWAY	SALEM	NJ	08079	2		1906-1404	034348	375878 MCLANE
133404	133423	564991	COASTAL MART #7227	406 N BROAD ST	WOODBURY	NJ	08096	2		1906-1404	034454	375878 MCLANE
122113	122628	484905	SUNOCO #7016	ALEX HAMILTON SER	SECAUCUS	NJ	07094	2		0362-0206	96610	375878 MCLANE
133002	133023	386779	MOBIL MART #15-AT1	2131 HWY.35	HOLMDEL	NJ	07733	1		0975-0000		375878 MCLANE
133003	133028	372972	MOBIL 15AT2	1039 VALLEY RD	STIRLING	NJ	07980	1		0975-0000	453254	375878 MCLANE
133004	133026	040879	MOBIL MART #15632	PENNINGTON CIR/RT	PENNINGTON	NJ	08534	1		0975-0000	926162	375878 MCLANE
133004		594274	MOBIL #15JHN	3513 US HIGHWAY 1	PRINCETON	NJ	08540	1		0975-0000		375878 MCLANE
133008	133020	469893	MOBIL MART #15BFM	5725 BERKSHIRE RO	MILTON	NJ	07438	1		0975-0000		375878 MCLANE
122613	122625	642874	HESS STATION #30263	247 PARK AVE	NEWARK	NJ	07107	1		0353-0200	1743	375878 MCLANE
122308	122325	779781	HESS STATION #32336	4000 HEMPSTEAD TP	FARMINGDALE	NY	11735	1	NYS	0353-0200		375878 MCLANE
122206	122223	550578	MOBIL OIL #17N5B	174 WESTCHESTER A	WHITE PLAINS	NY	10601	1		0975-0000	480905	375878 MCLANE
122304	122330	584406	SUNOCO CO-OP #7053	885 JOHNSON AVE	RONKONKOMA	NY	11779	2		0362-0201	98285	375878 MCLANE

WHOLESALE : 375878 MCLANE NORTHEAST CORP. <DIRECT>
 TEMPLATE : 601934 610-00 SAL OCT B2G2F
 TEMPLATE SEQ : 0031
 SALES LEVEL : 16XXXX

TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	QTY	TAX	CHAIN-ID	SUPPLIER	WHSR	DESC
122308	122320	626430	A PLUS MINI MKT 709	118 NEWBRIDGE RD	HICKSVILLE	NY	11801	2		0362-0206	98855	375878	MCLANE
122906	122328	685219	MOBIL #17KMA	605 BURNSIDE AVE	INWOOD	NY	11696	1		0975-0000		375878	MCLANE
122904	122327	603244	HESS STATION #32495	1129 HEMPSTEAD	FRANKLIN SQUAR	NY	11010	1	NYS	0353-0200	3386	375878	MCLANE
122111	122225	179821	DAIRY MART 6689	ROUTE 303	VALLEY COTTAGE	NY	10989	1		0205-0100	012591	375878	MCLANE
122303	122321	909403	MOBIL #17750	L.I.E. & EAST POR	MANORVILLE	NY	11949	1		0975-0000		375878	MCLANE
122303	122321	030370	MOBIL 17AVO	RTE. 38 & N. SEA	SOUTHAMPTON	NY	11968	1		0975-0000	460048	375878	MCLANE
122306	122323	690387	MOBIL 17VB6	360 WHEELER RD	HAUPPAUGE	NY	11788	1		0975-0000		375878	MCLANE
133202	133227	610057	A-PLUS #60368	LANCASTER & ABERD	WAYNE	PA	19087	2		0362-0101	048439	375878	MCLANE
133206	133223	670474	SHANLAM INC	7965 VERRER RD	PHILADELPHIA	PA	19111	1		0362-0101	048421	375878	MCLANE
133202	133227	597670	SUNOCO-APLUS #7300	1 E CITY AVE	BALA CYNWYD	PA	19004	2		0362-0201	042010	375878	MCLANE
133202	133227	090409	APLUS COOP 7494	RT. 202 & WARNER	KING OF PRUSSI	PA	19406	2	PEN	0362-0201	041202	375878	MCLANE
133202	133227	455878	SUNOCO COOP 7084	4.7 MI W OF EX25	KING OF PRUSSI	PA	19406	2		0362-0205	018275	375878	MCLANE
133203	133224	268526	A-PLUS COOP 7401	209 TOWNSHIP LINE	ELKINS PARK	PA	19117	2	PEN	0362-0201	043174	375878	MCLANE
133204	133226	776722	A-PLUS #7310	2926 EASTON AVE	BUTZTOWN	PA	18017	2	PEN	0362-0201	040980	375878	MCLANE
133204	133221	618178	A PLUS #7304	3131 W TILGHMAN S	ALLENTOWN	PA	18104	2		0362-0201	43612	375878	MCLANE
133204	133221	183598	A-PLUS #7309	1201 W HAMILTON S	ALLENTOWN	PA	18102	2	PEN	0362-0201	040709	375878	MCLANE
133204	133221	521734	SUNOCO GAS NO 7087	RURAL ROUTE 3 AND	WESCOSVILLE	PA	18106	2		0362-0205	018309	375878	MCLANE
133205	133229	378518	A-PLUS COOP 7403	88 NUTT RD	PHOENIXVILLE	PA	19460	2		0362-0201	043000	375878	MCLANE
133205	133229	510720	APLUS/SUN COOP 7393	1257 N CHARLOTTE	POTTSTOWN	PA	19464	2	PEN	0362-0201	042820	375878	MCLANE
133205	133230	277587	APLUS/SUN COOP 4010	RT. 363 & SUMNEYT	LANSDALE	PA	19446	2	PEN	0362-0201	040758	375878	MCLANE
133206	133223	666052	APLUS COOP 7505	5801 E. ROOSEVELT	PHILADELPHIA	PA	19149	2		0362-0201	44750	375878	MCLANE
133207	133224	423239	APLUS 7407	5901 WISSAHICKON	PHILADELPHIA	PA	19144	2		0362-0101		375878	MCLANE
133208	133228	502666	A-PLUS 7488	580 EASTON RD	WARRINGTON	PA	18976	2	PEN	0362-0201	043125	375878	MCLANE
133208	133230	452469	SUNOCO A PLUS #7322	1406 WELSH RD	NORTH WALES	PA	19454	2	PEN	0362-0201	043059	375878	MCLANE
133407	133429	634056	A-PLUS MINI 7404	2100 E ALLEGHENY	PHILADELPHIA	PA	19134	2	PEN	0362-0201	040923	375878	MCLANE
133407	133429	385953	SUNOCO COOP #7405	3670 RICHMOND ST	PHILADELPHIA	PA	19134	2	PEN	0362-0205	042580	375878	MCLANE
133409	133427	393478	APLUS MINI 7335	2201 WALNUT ST	PHILADELPHIA	PA	19103	2		0362-0201	041210	375878	MCLANE
133409	133429	778778	APLUS/SUN COOP 7349	2308 FAIRMONT AVE	PHILADELPHIA	PA	19130	2	PEN	0362-0201	040857	375878	MCLANE
132607	132622	627802	SUNOCO A-PLUS	2200 EDMONT AVE	CHESTER	PA	19013	2		0362-0101	097691	375878	MCLANE
132607	132624	779500	APLUS/SUN COOP 7392	CHESTER PIKE & CA	SHARON HILL	PA	19079	2		0362-0201	042663	375878	MCLANE
132607	132622	568701	A-PLUS #4393	401 LINCOLN AVE	PROSPECT PARK	PA	19076	2		0362-0201	043455	375878	MCLANE
133201	133225	520553	MOBIL 16GVC	3601 BRISTOL RD	BENSALEM	PA	19020	1		0975-0000		375878	MCLANE
133202	133227	126936	MOBIL #16710	1 FRONT ST	CONSHOHOCKEN	PA	19428	1		0975-0000		375878	MCLANE
133208	133230	711655	MOBIL 16-F1Q	913 BETHLEHEM PIK	NORTH WALES	PA	19454	1		0975-0000		375878	MCLANE
133202	132624	307190	SUNOCO MINI MT.#702	714 N LANSDOWNE A	DREXEL HILL	PA	19026	2		0362-0105	097543	375878	MCLANE
132607	132622	509837	ATLANTIC 7495	PROVIDENCE & KIRK	MEDIA	PA	19063	3		0362-0201	042671	375878	MCLANE

PAGE BREAK TOTAL ACCOUNTS 78 TOTAL QUANTITY 128

TEMPLATE TOTAL ACCOUNTS 78 TOTAL QUANTITY 128

***** END OF REPORT FOR PROMOTION 601934 *****